

**DESIGN OF QUESTION PAPER**  
**BUSINESS STUDIES**  
 Class - XII

Time - 3 Hrs.

Max. Marks - 100

The weightage to marks over different dimensions of the question paper shall be as under :

**A. Weightage to Content/ Subject units**

S. No.	Content Unit	Marks
<b>Part A : Principles and Functions of Management</b>		
1.	Nature and Significance of Management	7
2.	Principles of Management	7
3.	Business Environment	--
4.	Planning	7
5.	Organizing	10
6.	Staffing	10
7.	Directing	12
8.	Controlling	7
	Total (A)	<b>60</b>
<b>Part B : Business Finance and Marketing</b>		
9.	Financial Management	12
10.	Financial Markets	8
11.	Marketing	14
12.	Consumer Protection	6
	Total (B)	<b>40</b>
	<b>Grand total (A+B)</b>	<b>100</b>

**B. Weightage to forms of Questions**

S. No.	Forms of Questions	Marks for each question	No. of questions	Total Marks
1.	Very short answer type (VSA)	1	10	10
2.	Short answer type (SAI)	3	5	15
3.	Short answer type (SAII)	4	5	20
4.	Long answer type I (LA I)	5	5	25
5.	Long answer type (LA II)	6	5	30
6.	Total		30	100

C. **Scheme of Options**

There will be no overall choice. However, there is an internal choice in every question of 6 marks

D. **Weightage to difficulty level of questions**

S. No	Estimated difficulty level of questions	Percentage
1.	Easy	30%
2.	Average	50%
3.	Difficult	20%

E. **Typology of Questions**

In order to assess different abilities related to the subject, the question paper is likely to include questions based on higher order skills, such as open-ended questions, questions based on case-study, diagrams, cartoons given in the text book.

## SAMPLE QUESTION PAPER I

Sub : Business Studies

Class : XII

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Units	Very Short Answer 1	Short Answer I & II (3,4)	Long Answer I & II (5, 6)	Total
Unit-1 (7)	1(2)	-	5(1)	7(3)
Unit-2 (7)	1(2)	-	5(1)	7(3)
Unit- 3 (0)	-	-	-	-
Unit-4 (7)	1(2)	-	5(1)	7(3)
Unit- 5 (10)	-	4(1)	6(1)	10(2)
Unit- 6 (10)	-	4(1)	6(1)	10(2)
Unit- 7 (12)	1(2)	4(1)	6(1)	12(4)
Unit- 8 (7)	-	3(1), 4(1)	-	7(2)
Unit- 9 (12)	-	3(2)	6(1)	12(3)
Unit- 10 (8)	-	3(1)	5(1)	8(2)
Unit- 11 (14)	-	3(1)	5(1) ,6(1)	14(3)
Unit- 12 (6)	1(2)	4(1)	-	6(3)
	10(10)	35(10)	55(10)	100(30)

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